An Example to Follow Word of mouth promotion at its best

We have long known that Mowglis' most successful recruiting tool is word of mouth promotion among alumni, their families and their friends. Nothing proves that fact more than an examination of the impact that a single family, the Covarrubiases of Mexico.

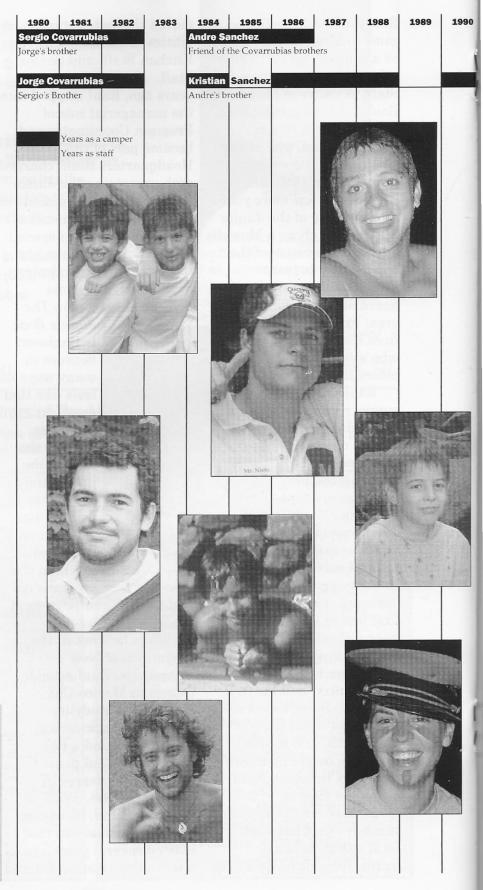
Referred to Mowglis in the late 1970's by a Boston educational consultant, the parents of Sergio and Jorge Covarrubias started a chain of events that has resulted in 25 camper and staff relationships over the last 25 years.

Family talked to extended family; friends talked to friends; alumni talked to coworkers. Their efforts were not intentional, and there was no agressive sales pitch. Instead, people simply shared their experiences at Mowglis in such a compelling way that those listening wanted the same opportunity.

If a single family can have this much impact on Mowglis, what could happen if even half of our alumni made a small effort to support recruiting?

Start your own domino effect

Each one of you has the ability to start a chain of relationships like this. And all you have to do is talk about Mowglis!



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